

# *Air Force District of Washington*

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**Doing Business  
with the Air  
Force District of  
Washington  
(AFDW)**

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*Pride ... Teamwork ... Success*



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# Agenda



- About AFDW
- Major AFDW Customers
- Most Utilized NAICS Codes
- Most Utilized Contracting Vehicles and Methods
- Tools to Find Out More
- Local Area Preference
- AFDW Small Business (SB) Performance
- Contacting Us



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# About AFDW



- AFDW is a direct reporting unit to Headquarters Air Force, reporting to the Chief of Staff of the Air Force.
- AFDW is responsible to organize, train, equip and provide forces for AEF deployment, provide ceremonial support, and conduct homeland operations as part of a Joint effort, within the NCR.
- AFDW exercises UCMJ authority over, and provides manpower, personnel, legal, chaplain, finance, logistics, and safety support for designated Air Force activities located within the NCR, selected Field Operating Agencies, and selected Air Force elements.



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# Major AFDW Customers



- Headquarters Air Force
- Secretary of the Air Force
- 844<sup>th</sup> Communication Group
  - 844<sup>th</sup> (Pentagon)
  - 744<sup>th</sup> (Joint Base Andrews)
- 79<sup>th</sup> Medical Wing
- 11<sup>th</sup> Wing
  - U.S. Air Force Band
  - U.S. Air Force Honor Guard





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# Most Utilized NAICS Codes



- 541611 - Administrative Management and General Management Consulting Services
- 541330 – Engineering Services
- 334112 – Computer Storage Device Manufacturing
- 541512 – Computer Systems Design Services
- 541513 – Computer Facilities Management Services
- 541990 - All Other Professional, Scientific, and Technical Services

*\*via FPDS-NG as of Oct 2016*



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# Most Utilized Contracting Vehicles and Methods



- NETCENTS-2 - IT Services

- Application Services - Provides application services such as sustainment, migration, integration, training, help desk support, testing and operational support.
- NETOPS & Infrastructure - Provides services and solutions for network operations, production, research and development, and Command, Control, Communications, Computers, Intelligence, Surveillance, Reconnaissance (C4ISR) mission capabilities.



To learn more about NETCENTS, please visit <http://www.netcents.af.mil/>

**\*The usage of this vehicles is mandatory for Air Force organizations**



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# Most Utilized...(cont'd)



- IT Products (via AFWAY) - Provides net centric technology products (e.g. networking equipment, servers/storage/peripherals/multimedia, software, identity management/biometric hardware and software)

\*The usage of this vehicles is mandatory for Air Force organizations



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# Most Utilized...(cont'd)



- **Set-aside via FEDBIZOPPS and GSA**
  - Request for Information and Sources Sought Notices are posted as needed
  - Socio-economic groups are targeted In Accordance With (IAW) FAR Subpart 19.203 (applied via GSA as well)
  - Requirements are set-aside IAW FAR Subpart 19.502
- **GSA Government-Wide Acquisition Contracts (e.g. OASIS, Alliant Small Business)**







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# Tools to Find Out More



- Federal Business Opportunities

- <https://www.fedbizopps.gov>

- “Small Business Events” tab

- Visit: [www.airforcemallbiz.org](http://www.airforcemallbiz.org)

...Some of the things you can find by clicking on “Doing Business with the Air Force”:

- Locate a Small Business Specialist
  - Event Participation Request
  - Learn more about the Major Commands (MAJCOMs)

\*AFDW/SB hosts recurring Small Business Forums (posted via FBO.gov, this webpage; located under upcoming events.





# FAR Subpart 26.202

## Local Area Preference



When awarding emergency response contracts during the term of a major disaster or emergency declaration by the President of the United States under the authority...

### **26.202-1 -- Local Area Set-aside.**

The contracting officer may set-aside solicitations to allow only local firms within a specific geographic area to compete (see [6.208](#)).

- (a) The contracting officer, in consultation with the...
- (b) A major disaster or emergency area may span...
- (c) The contracting officer shall also determine...



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# AFDW FY13-FY16 Performance



	FY13		FY14		FY15		FY16	
	<u>Goal</u>	<u>Actual</u>	<u>Goal</u>	<u>Actual</u>	<u>Goal</u>	<u>Actual</u>	<u>Goal</u>	<u>Actual</u>
SB	26.63%	28.60%	29.40%	30.34%	30.67%	37.27%	34.40%	52.78%
SDB	14.93%	17.77%	17.98%	12.66%	15.37%	15.57%	14.21%	28.14%
SDVOSB	3.89%	6.57%	6.79%	7.16%	6.88%	8.17%	7.54%	13.63%
WOSB	8.79%	7.9%	8.10%	8.52%	8.64%	11.45%	10.27%	6.87%
HUBZ	.71%	1.46%	1.52%	1.96%	1.71%	2.36%	2.12%	2.54%

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# Contacting AFDW/SB



<http://www.afdw.af.mil/About-Us/Small-Business>

- Ms. Theresa Clark, Director
- Ms. Heather Dinsmore, Small Business Professional
  - Supporting DoDACC FA7014 (PK Directorate)  
Workflow address - [usaf.jbanafw.afdw-staff.mbx.afdw-sb-workflow@mail.mil](mailto:usaf.jbanafw.afdw-staff.mbx.afdw-sb-workflow@mail.mil)
- Ms. Talena Edwards, Small Business Professional
  - Supporting DoDACC FA2860 (11<sup>th</sup> Contracting Squadron)  
Workflow address: [usaf.jbanafw.afdw-staff.mbx.11-cons-lgcx-small-business@mail.mil](mailto:usaf.jbanafw.afdw-staff.mbx.11-cons-lgcx-small-business@mail.mil)

NOTE: Email capability statements to the applicable workflow address