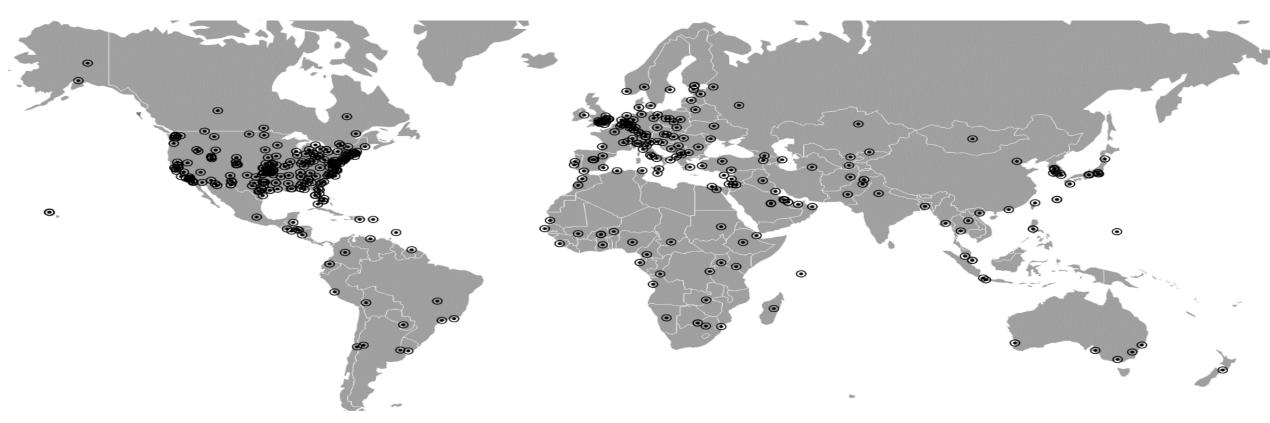




Doing Business With the



Air Force District of Washington (AFDW)



The Air Force District of Washington





Vision: Ready Airmen, Renowned For Excellence, Worldwide



Mission: Contingency Response





Air Force Component to Joint Task Force-NCR (JTF-NCR)

- Support NORTHCOM contingency plans
- Present AF Forces to JTF-NCR
- Provide an airfield and support for any event/contingency





Prepared to respond to disasters and emergencies

- Support to civil authorities
- Respond with military capabilities
- Support continuity of government





National Special Security Events

- Presidential Inaugurations
- State of the Union Addresses/Joint Sessions of Congress
- State Funerals (Last: President Bush (41), 3 6 Dec 18)



Mission: Ceremonial Honors





USAF Arlington Chaplain Corps

- Directs all Air Force aspects at Arlington National Cemetery (ANC)
- Honors our fallen Airmen and their families with dignity
- Over 1,300 ceremonies annually







USAF Honor Guard and Band

- Congressionally mandated (10 USC 1491)
- Ceremonial support
 - Inaugurations, State Funerals, ANC burials
 - White House / DoD and AF Leaders
- AF Honor Guard manages Pentagon Tours Pgm
- Strategically Communicates AF message
 - Annual outreach to over 18 million people

National Outreach



Mission: Operational Support





JB Andrews: "America's Airfield"

- 6 Wings / 2 HQs / 80 mission partners
- 316th Wing (UH-1)
- 89th Airlift Wing (Air Force One)
- AF Reserve (KC-135)
- DC Air National Guard (F-16)

JB Anacostia-Bolling: "Guardians of the Capital"

- 1 Wing / 2 HQs / 70 mission partners
- 11th Wing (AF Honor Guard, AF Band, AF Arlington Chaplain Corps)
- Defense Intelligence Agency HQ
- USMC HMX-1 Detachment (Marine One)



844th Communications Group

- Sole AF communications unit servicing NCR 18K+ customers
- Executive Travel for SecDef, CJCS, SecAF, CSAF, and CSO
- National Military Command Center Executive Agent all C2 and facility support
- Eastern Comm hub for DoD phone & circuits (DISA)





Contracting / Financial Management / Small Business

- A&AS Contracts: Manage Service Lead Transfer w/11 WG at JBAB
- NCR IT Contract (\$500M); for 30K users in NCR, NMCC; 35% SB
- SABER Construction (\$111M); 8(a) Firm, spanning JBA, JBAB
- Strategic Transformation (\$2B); People, technology/joint warfighting



A Few AFDW Mission Partners



Secretary of the Air Force (SAF)

 AF Cost Analysis Agency (AFCAA), Concepts, Development & Management (CDM), Joint Artificial Intelligence Center (JAIC), Office of Business Transformation (MG)

Headquarters Air Force (HAF)

 Logistics, Engineering & Force Protection (A4), Studies, Analysis & Assessments (A9), Surgeon General (SG)

HQs Space Force

Chief Technology & Innovation Officer (CTIO), Personnel & Logistics (S1/4)

HQs AFDW

 Air Force Office of Special Investigations (AFOSI), Department of Defense Cyber Crime Center (DC3), 844th Communications Group (844/CG)



AFDW Procurement Matters



Top NAICS Codes in FY20

541611 - Administrative Management and General Management Consulting Services

541211 – Offices of Certified Public Accountants

541330 – Engineering Services

518210 - Data Processing, Hosting, and Related Services

514380 – Testing Laboratories

517110 – Wired Telecommunications (NETCENTS 2)

514720 - R & D in the Social Sciences and Humanities

541511 – Custom Computer Programming Services

541512 – Computer Systems Design Services

541219 – Other Accounting Services



AFDW Procurement Matters (cont'd)



Market Research, Common Procurement Methods, & Vehicles

- Request for Information and Sources Sought Notices are posted
- Socio-economic groups are targeted In Accordance With (IAW)
 FAR Subpart 19.203
- Requirements are set-aside IAW FAR Subpart 19.502 or competed using Full & Open procedures
 - via betaSAM.gov and GSA
- NETCENTS II, AFWay, ESI (Enterprise Software Initiative)
- GSA Government-Wide Acquisition Contracts
 - OASIS, Alliant Small Business (SB), NASA SEWP, etc.



AFDW Financial Matters



Funds Availability

- No officer or employee of the Government may create or authorize an obligation in excess of the funds available, or in advance of appropriations, unless otherwise authorized by law.
- Release of Request for Proposal (RFP)
 - Written assurance adequate funds are available, or
 - Expressly condition the contract upon the availability of funds
- RFP subject to availability of funds
 - > Authority used for operations, maintenance, and continuing services
 - Necessary for normal operations
 - > For which congress previously had consistently provided funds



AFDW Financial Matters (cont'd)



Award/Contract Payment

- Key elements for prompt payment
 - Contract Award w/ proper pay office
 - Adherence to Period of Performance & Deliverables
 - ➤ Invoice submission via Wide Area Workflow (WAWF)
 - ➤ Gov't Rep Receipt & Acceptance w/in 7 days
 - DFAS pays w/ required documentation (contract, invoice & receiving report)
 - Invoice and/or receiving report rejects by DFAS should be corrected and resubmitted promptly



AFDW Financial Matters (cont'd)



Billing

- Invoice submission
 - WAWF (Wide Area Workflow)
 https://piee.eb.mil/xhtml/unauth/home/login.xhtml
 - ➤ Ensure Contracting Officer's Rep (COR) knows invoices are submitted support's timely receipt/acceptance
 - ➤ If Navy funding, requires extra certification step Local Processing Office (LPO) certification ref and ensure LPO point of contact info included on contract (under WAWF statement)
 - ➤ Annotate "Final Invoice" on last/final billing will directly support closing out contract and residual funds will be returned to AF organization



AFDW/SB Priorities



- Maximize SB prime and subcontracting opportunities by ensuring
 - Opportunities are publicized as widely as possible
 - Request for Information and Sources Sought Notices are clear and concise
 - A special emphasis is on Women-owned Small Businesses
 - Businesses' interest in opportunities are properly assessed
 - Businesses' concerns are heard and addressed
 - Prospective businesses are informed and educated
- Evaluate the SB Program's performance quarterly or as needed



AFDW/SB Outreach Events



Hosting in June through August

- Let's Reverse it Market Research (MR) Forums (2nd Friday from 1-3pm)
 - Supplementing real-time MR
 - Allowing capability briefings via one-on-ones
- Time for Small Talk (3rd Friday from 1-3pm)
 - Barriers to entry, Success Stories, "Things to Consider"
- Ask the Small Business Professional (4th Friday from 1-3pm)
 - Accepting open-ended questions

*Hosted via Webex...Promoted on beta.SAM.gov and Eventbrite



AFDW SB Goal Achievements



	FY17		FY18		FY19		FY20	
	Goal	<u>Actual</u>	Goal	<u>Actual</u>	Goal	<u>Actual</u>	Goal	<u>Actual</u>
SB	34.85%	49.67%	31.21%	40.69%	31.52%	34.30%	34.79%	48.23%
SDB	17.18%	23.85%	18.28%	18.61%	20.05%	14.72%	14.95%	21.07%
SDVOSB	7.73%	10.78%	8.12%	10.95%	9.49%	9.13%	8.46%	14.16%
WOSB	8.57%	9.71%	8.57%	6.52%	8.87%	5.42%	5.27%	5.86%
HUBZ	1.53%	1.67%	1.67%	2.12%	2.00%	0.61%	1.66%	2.77%



Contact Us





AIR FORCE DISTRICT of WASHINGTON SMALL BUSINESS

Mission: Deliver small business solutions for AFDW requirements

Vision: Make small business the solution of choice

AFDW Small Business Office (DoDACC FA7014)

Email: AFDW.SB.Workflow@us.af.mil

11th Wing Small Business Office (DoDACC FA7060)

Email: 11WG.SBO.Workflow@us.af.mil

316th Wing Small Business Office (DoDACC FA2860)

Email: 316WG.316-CONS.SMALLBUSINESS@us.af.mil

https://www.afdw.af.mil/Units/Small-Business/